

Golf Board Minutes

October 3, 2016

The meeting was called to order by Chairman Scott Simpson. Present at the meeting were Chairman Scott Simpson, Randy Vance, Brian Tipton, Kristy Hepper, Bill Gordon, Park & Rec Director Tom Farnsworth, Commissioner Steve Harding and Carin Hayn, with Dean Heymans, Tiffany Benham and John Knox absent.

Motion to approve the minutes was made by Kristy and seconded by Brian and the motion carried.

Motion to approve the agenda as amended was made by Brian and second by Kristy and the motion carried.

Carin reported for Dean that they were in the process of doing the typical winterizing type maintenance and they were raising the greens mower to prep the greens for the winter.

Carin reported that rounds were down in September from 2015 by 339 rounds, but up for the year by 130 plus rounds. The year as a whole she reported was pretty similar or even to last year. She does expect a spike in the next 6 weeks as the year winds down and people trying to get in 1 more round. She reported the OMGA Honker Open is October 30 and it will be a 27 hole tourney with 3 different formats for each 9 holes. Carin reported annual memberships were at 432 equaling approximately \$240,000 in revenue, with this being down slightly from 2015, but overall income up from last year with a total of 241 days of golf. The planned close date will be Friday November 11.

Tom reported that Carin's numbers were fairly close to the budgeted numbers. He added that rounds of golf nationally were down 4.5%, but that Hillsview was up slightly or at least steady. Checks were delivered for the first half of the 2 additional rocks that had been sold. Kristy reported that American Bank and Trust was not changing the American State Bank rock at this time. Tom talked about the 2017 project budget with expenses budgeted a \$732,574 and revenue projected at \$561,000, with a projected subsidy at \$171,574. The debt payment for 2017 is \$146,883 with 2 years left on the debt and this is above the subsidy request of \$171,574. Commissioner Harding commented on tax revenue being up due to the new retail in town and this is helping with the budget constraints.

HLGA Finished play and the season is complete. October 13 will be the awards and election of new officers. The Tuesday Morning and Evening league was well attended all year.

OMGA The Honker Open is October 30, with Joe Villa being the person kind of running the organization.

Carin added that they are planning on doing some new stuff next year promoting the course and that Pierre is Hosting the Boys AA State Golf Tourney in 2017.

Tom talked to the board about the potential of raising membership fees 3%, with the green fees raised in 2016 7% and cart rental raised 10%. The cart plan was not part of the increase plan. Scott and Brian had some concerns about raising the Junior and Young adult plans, but did not have a problem raising the 3% on adults. Scott would also like to see us promote the season pass and that could off set the raising fees on the younger group. Carin added that the punch card plan is not that good of a deal, with the costs of membership having to play only 18 rounds to pay for a membership. Kristy asked about punch cards carrying over to next year and Carin indicated that all punch card purchasers are informed they do not carry over. Steve added he had heard some concerns about the cart fees, not the cart plan but fees with an 18 hole green fee. Scott asked why are we raising fees and Tom indicated the higher costs of operation, including equipment, fertilizer, labor and we need to try and keep income in line with the increase in expenses. Keeping in mind what the city is paying in subsidy each year. Carin suggested maybe raising the cart plans and this included added discussion about raising cart plans and leaving the younger kids fees alone.

Tom talked about Dean's retirement after 42 years on the course and that January 31st 2017 would be Deans last day. Dean has been helping with the job description in an effort to hire his replacement. They are hoping to advertise the job soon and conduct interviews yet this year.

The meeting was adjourned at 6:35 with a motion by Kristy and seconded by Bill, motion carried.

Randy Vance, Recording Secretary